



NH Monthly Indicators

December 2017

The number of homes for sale, days on market and months of supply were all down in year-over-year comparisons in a majority of the country for the entirety of 2017, as was housing affordability. And although total sales volumes were mixed, prices were consistently up in most markets. Buyers may not benefit from higher prices, but sellers do, and there should be more listing activity by more confident sellers in 2018. At least that would be the most viable prediction for an economic landscape pointing toward improved conditions for sellers.

New Listings were down 8.6 percent for single family homes and 11.0 percent for condo properties. Pending Sales increased 20.9 percent for single family homes and 28.1 percent for condo properties.

The Median Sales Price was up 8.4 percent to \$271,000 for single family homes but decreased 1.0 percent to \$192,000 for condo properties. Months Supply of Inventory decreased 25.6 percent for single family units and 37.5 percent for condo units.

Unemployment rates have remained low throughout 2017, and wages have shown improvement, though not always to levels that match home price increases. Yet housing demand remained incredibly strong in 2017, even in the face of higher mortgage rates that are likely to increase further in 2018. Home building and selling professionals are both cautiously optimistic for the year ahead. Housing and economic indicators give reason for this optimism, with or without new federal tax legislation.

Monthly Snapshot

+ 2.0%

One-Year Change in
Single Family
Closed Sales

+ 8.4%

One-Year Change in
Single Family
Median Sales Price

+ 9.7%

One-Year Change in
Single Family
Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2016	12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,292	1,318	+ 2.0%	17,623	17,733	+ 0.6%
Median Sales Price		\$250,000	\$271,000	+ 8.4%	\$249,800	\$266,000	+ 6.5%
\$ Volume of Closed Sales (in millions)		\$380.7	\$417.8	+ 9.7%	\$5,102.6	\$5,459.8	+ 7.0%
Days on Market		82	75	- 8.5%	83	68	- 18.1%
Pending Sales		822	994	+ 20.9%	17,524	18,201	+ 3.9%
Months Supply		3.9	2.9	- 25.6%	--	--	--
New Listings		777	710	- 8.6%	23,617	23,275	- 1.4%
Homes for Sale		5,652	4,349	- 23.1%	--	--	--
Pct. of List Price Received		97.0%	97.8%	+ 0.8%	97.3%	98.0%	+ 0.7%
Affordability Index		148	142	- 4.1%	148	144	- 2.7%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



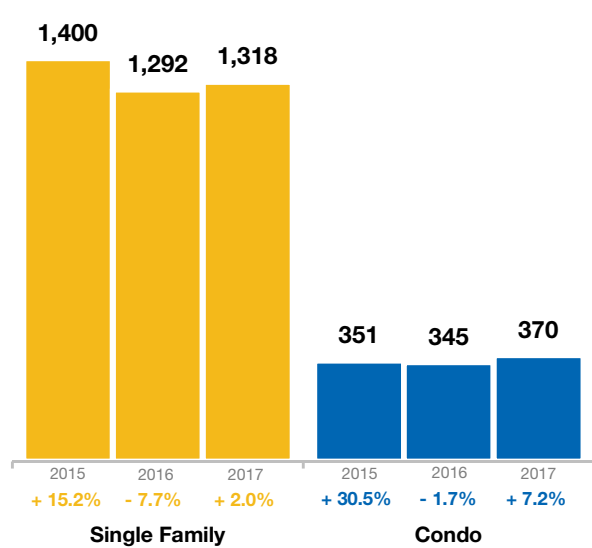
Key Metrics	Historical Sparkbars	12-2016	12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		345	370	+ 7.2%	4,430	4,842	+ 9.3%
Median Sales Price		\$194,000	\$192,000	- 1.0%	\$185,000	\$192,000	+ 3.8%
\$ Volume of Closed Sales (in millions)		\$78.1	\$88.3	+ 13.1%	\$955.4	\$1,107.1	+ 15.9%
Days on Market		74	73	- 1.4%	70	63	- 10.0%
Pending Sales		221	283	+ 28.1%	4,458	4,921	+ 10.4%
Months Supply		3.2	2.0	- 37.5%	--	--	--
New Listings		228	203	- 11.0%	5,668	5,676	+ 0.1%
Homes for Sale		1,193	807	- 32.4%	--	--	--
Pct. of List Price Received		98.1%	98.0%	- 0.1%	97.9%	98.5%	+ 0.6%
Affordability Index		191	200	+ 4.7%	200	200	0.0%

NH Closed Sales

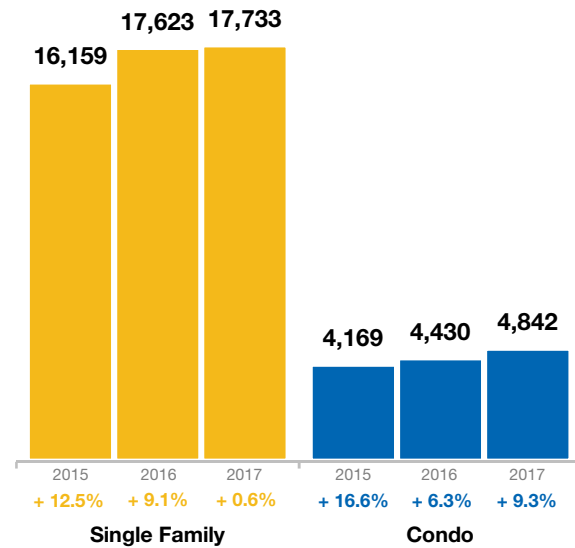
A count of the actual sales that closed in a given month.



December

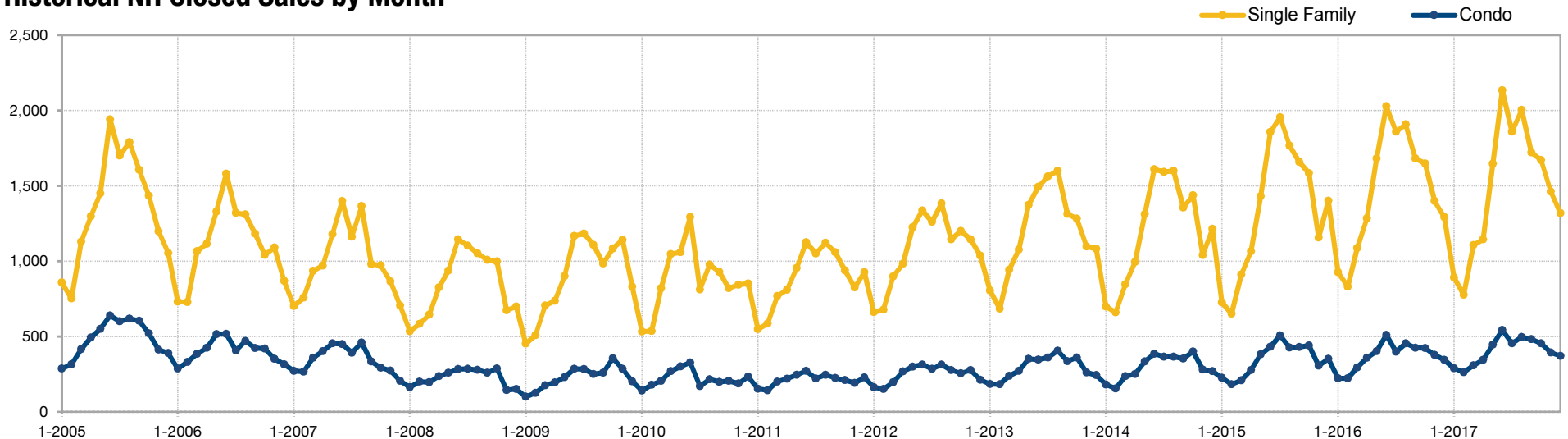


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	892	-3.8%	289	+30.2%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,106	+1.7%	308	+4.8%
Apr-2017	1,145	-10.8%	345	-3.6%
May-2017	1,647	-2.0%	445	+10.7%
Jun-2017	2,134	+5.3%	543	+6.5%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,004	+5.0%	497	+9.5%
Sep-2017	1,721	+2.4%	482	+13.7%
Oct-2017	1,670	+1.3%	454	+7.3%
Nov-2017	1,462	+4.5%	393	+4.0%
Dec-2017	1,318	+2.0%	370	+7.2%
12-Month Avg	1,478	+0.6%	404	+9.3%

Historical NH Closed Sales by Month

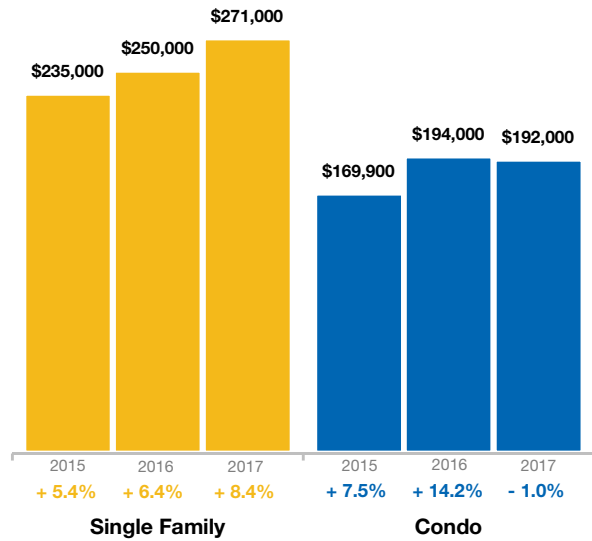


NH Median Sales Price

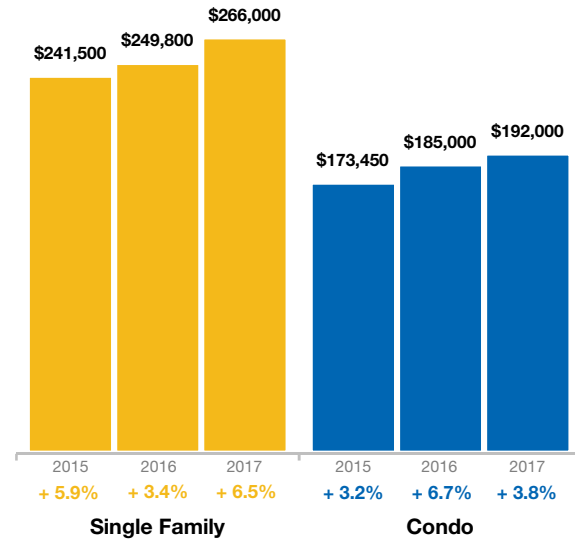
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



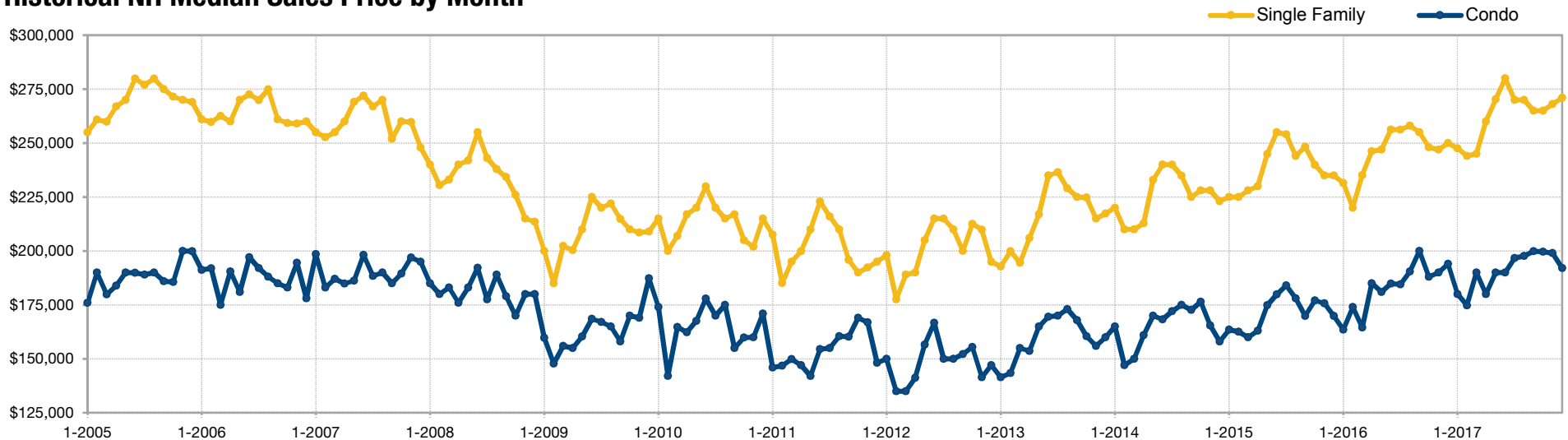
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	\$247,500	+6.9%	\$179,950	+10.1%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$244,950	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,689	+3.8%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,675	+6.2%
Nov-2017	\$268,000	+8.5%	\$199,000	+4.7%
Dec-2017	\$271,000	+8.4%	\$192,000	-1.0%
12-Month Avg*	\$266,000	+6.5%	\$192,000	+3.8%

* Median Sales Price for all properties from January 2017 through December 2017. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

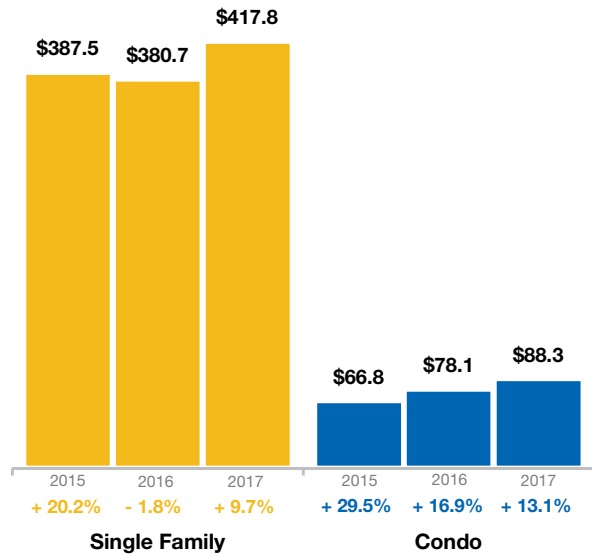


NH \$ Volume of Closed Sales

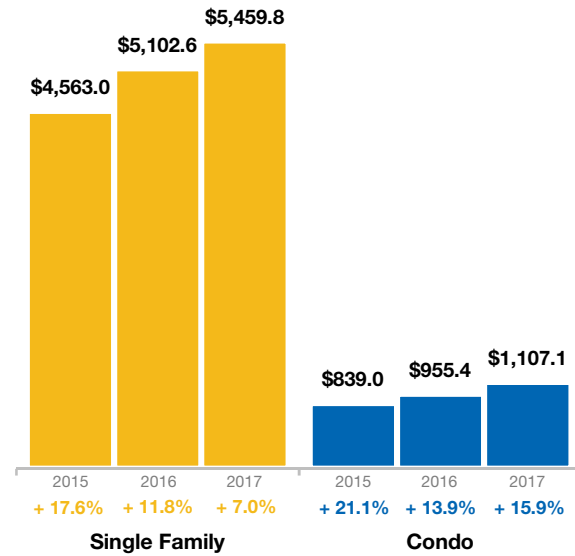
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



December



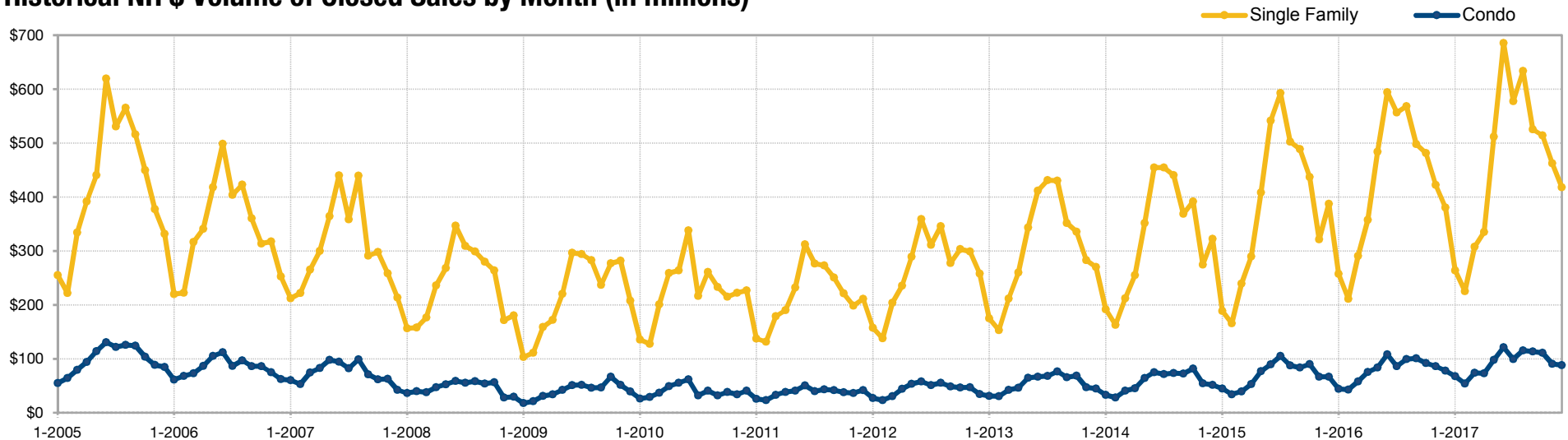
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	\$263.8	+2.4%	\$67.6	+52.9%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$307.9	+5.8%	\$74.2	+28.4%
Apr-2017	\$335.1	-6.3%	\$73.1	-3.3%
May-2017	\$511.7	+5.8%	\$98.0	+16.8%
Jun-2017	\$685.2	+15.3%	\$121.5	+12.2%
Jul-2017	\$577.3	+3.7%	\$99.6	+15.7%
Aug-2017	\$633.7	+11.5%	\$115.6	+15.9%
Sep-2017	\$525.4	+5.5%	\$113.5	+12.7%
Oct-2017	\$514.1	+6.8%	\$111.2	+21.0%
Nov-2017	\$462.5	+9.5%	\$90.5	+4.6%
Dec-2017	\$417.8	+9.7%	\$88.3	+13.1%
12-Month Avg*	\$455.0	+7.0%	\$92.3	+15.9%

* \$ Volume of Closed Sales (in millions) for all properties from January 2017 through December 2017. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

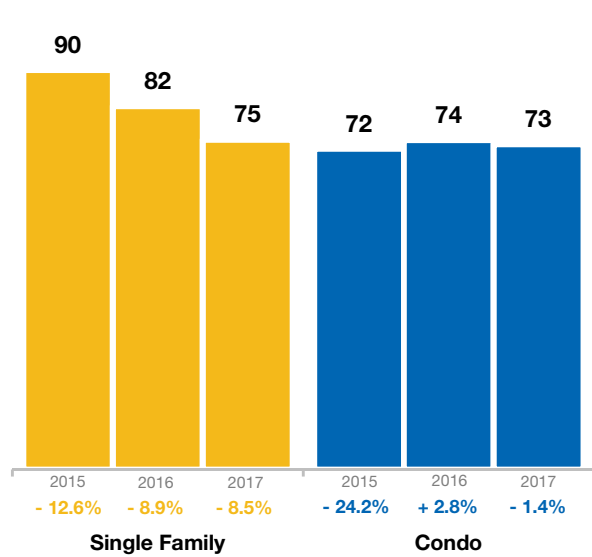


NH Days on Market

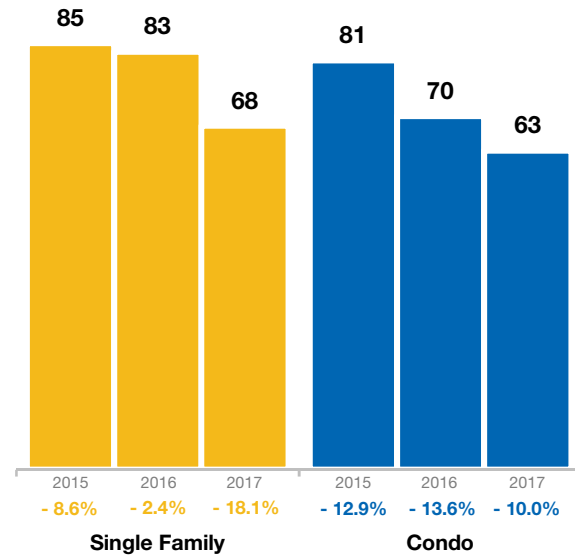
Average number of days between when a property is listed and when an offer is accepted in a given month.



December



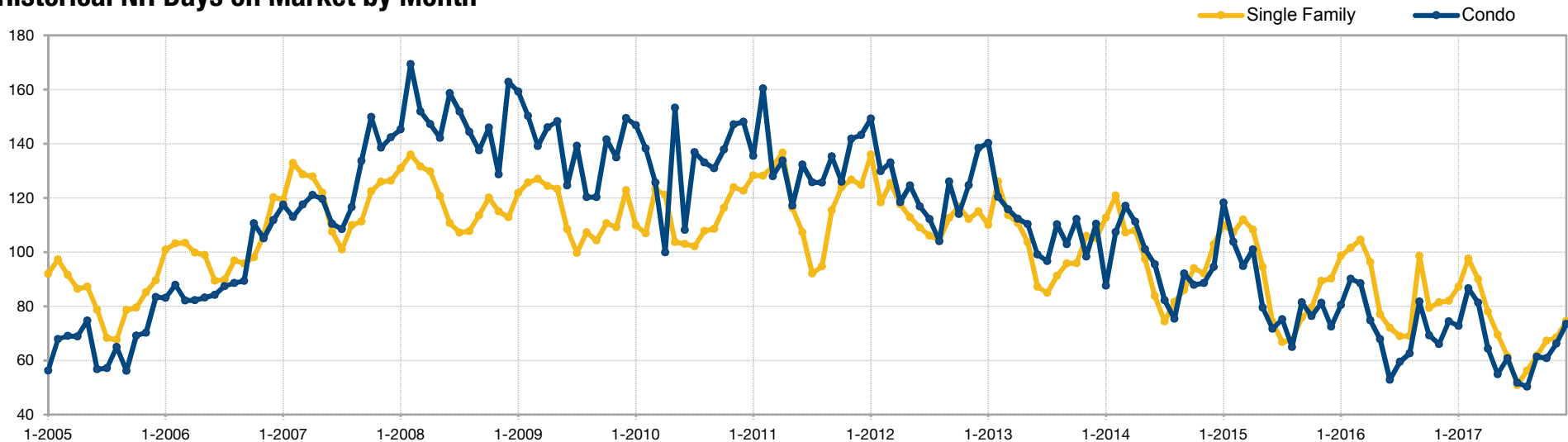
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	98	-3.9%	87	-3.3%
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	50	-20.6%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
Dec-2017	75	-8.5%	73	-1.4%
12-Month Avg*	68	-17.7%	63	-9.8%

* Days on Market for all properties from January 2017 through December 2017. This is not the average of the individual figures above.

Historical NH Days on Market by Month

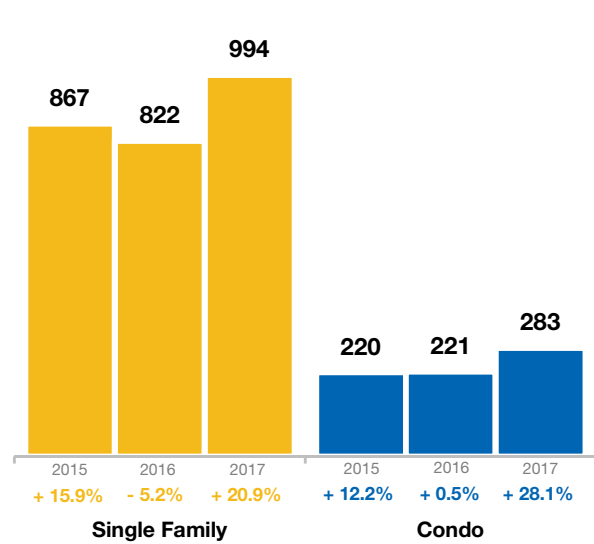


NH Pending Sales

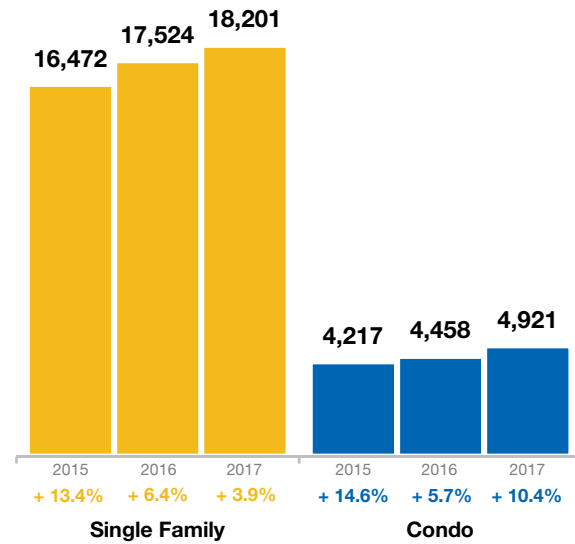
A count of the properties on which offers have been accepted in a given month.



December

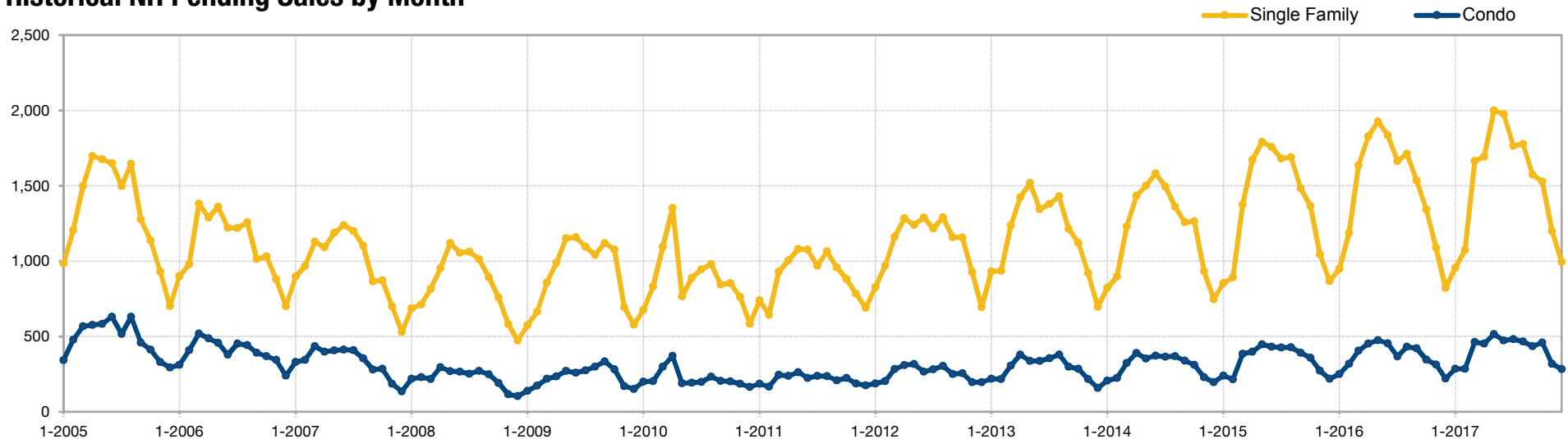


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	955	+0.6%	286	+13.9%
Feb-2017	1,075	-9.5%	285	-10.4%
Mar-2017	1,664	+1.7%	464	+14.3%
Apr-2017	1,694	-7.3%	452	0.0%
May-2017	2,000	+3.8%	516	+8.6%
Jun-2017	1,976	+7.6%	473	+4.0%
Jul-2017	1,764	+6.1%	482	+31.0%
Aug-2017	1,777	+3.7%	466	+7.9%
Sep-2017	1,574	+2.5%	435	+3.3%
Oct-2017	1,528	+13.9%	460	+32.9%
Nov-2017	1,200	+10.3%	319	+1.9%
Dec-2017	994	+20.9%	283	+28.1%
12-Month Avg	1,517	+3.9%	410	+10.4%

Historical NH Pending Sales by Month

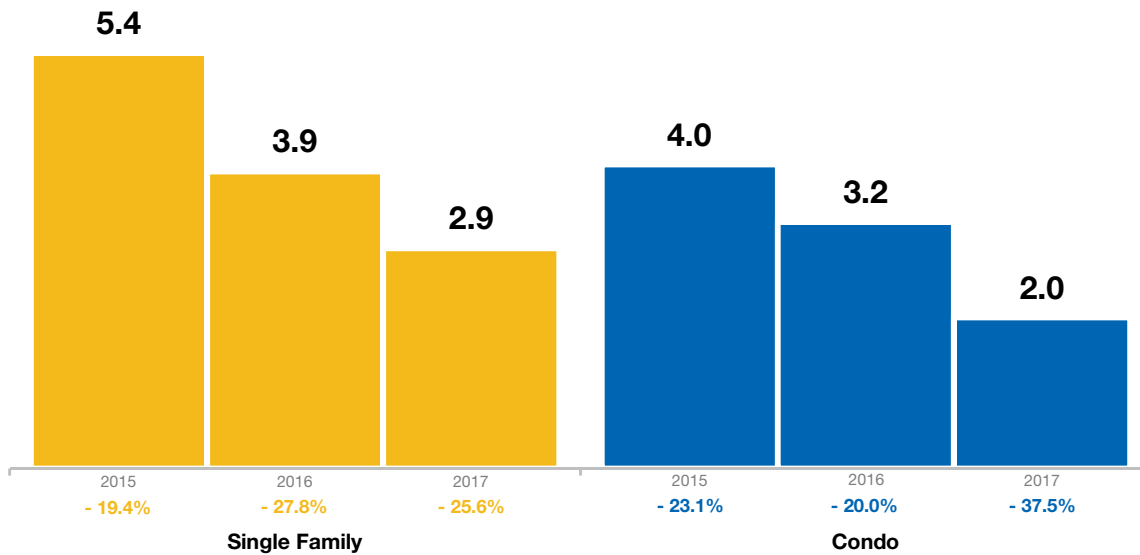


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



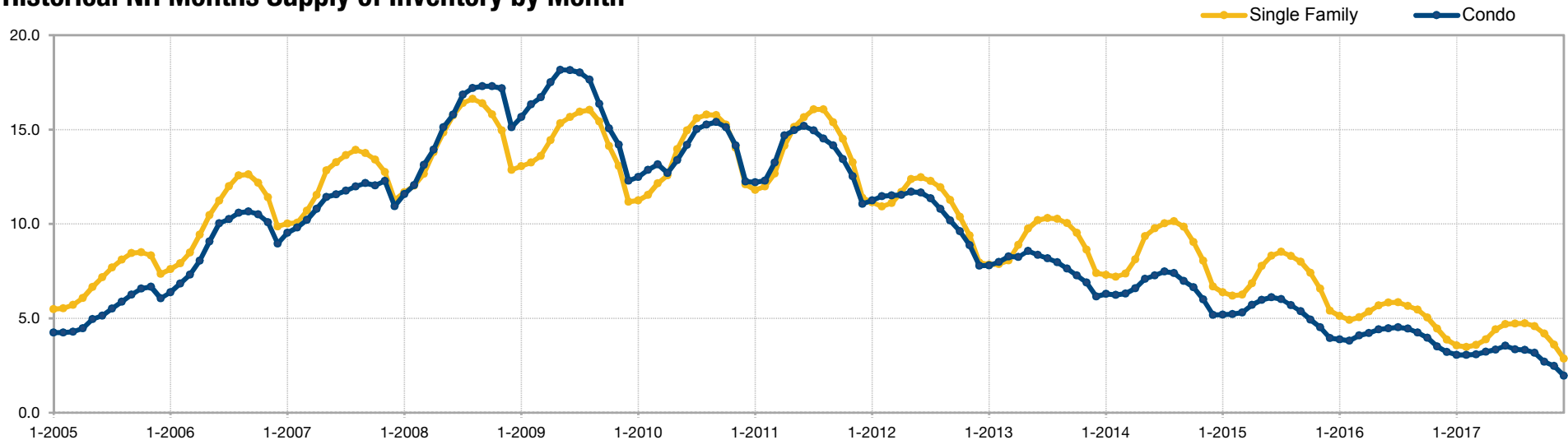
December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	3.6	-29.4%	3.1	-20.5%
Feb-2017	3.5	-28.6%	3.1	-18.4%
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.4	-22.8%	3.3	-25.0%
Jun-2017	4.7	-19.0%	3.5	-22.2%
Jul-2017	4.7	-20.3%	3.4	-24.4%
Aug-2017	4.7	-17.5%	3.3	-26.7%
Sep-2017	4.6	-16.4%	3.2	-23.8%
Oct-2017	4.2	-16.0%	2.7	-32.5%
Nov-2017	3.6	-20.0%	2.5	-28.6%
Dec-2017	2.9	-25.6%	2.0	-37.5%
12-Month Avg*	4.0	-22.4%	3.0	-25.6%

* Months Supply for all properties from January 2017 through December 2017. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

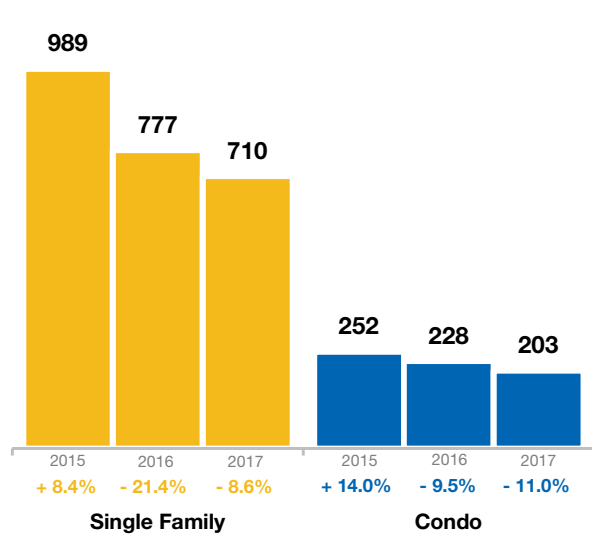


NH New Listings

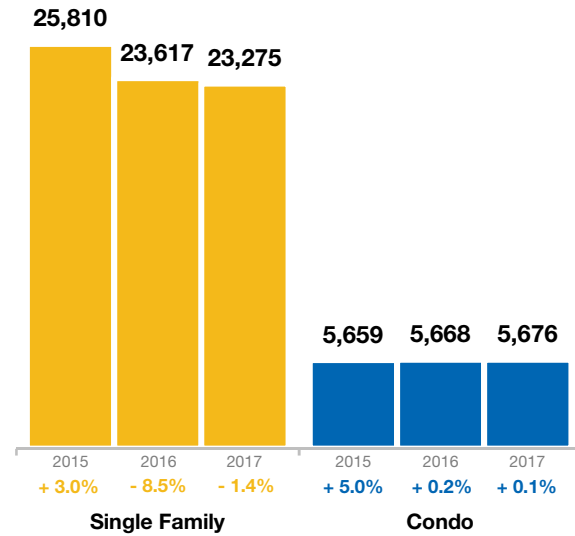
A count of the properties that have been newly listed on the market in a given month.



December

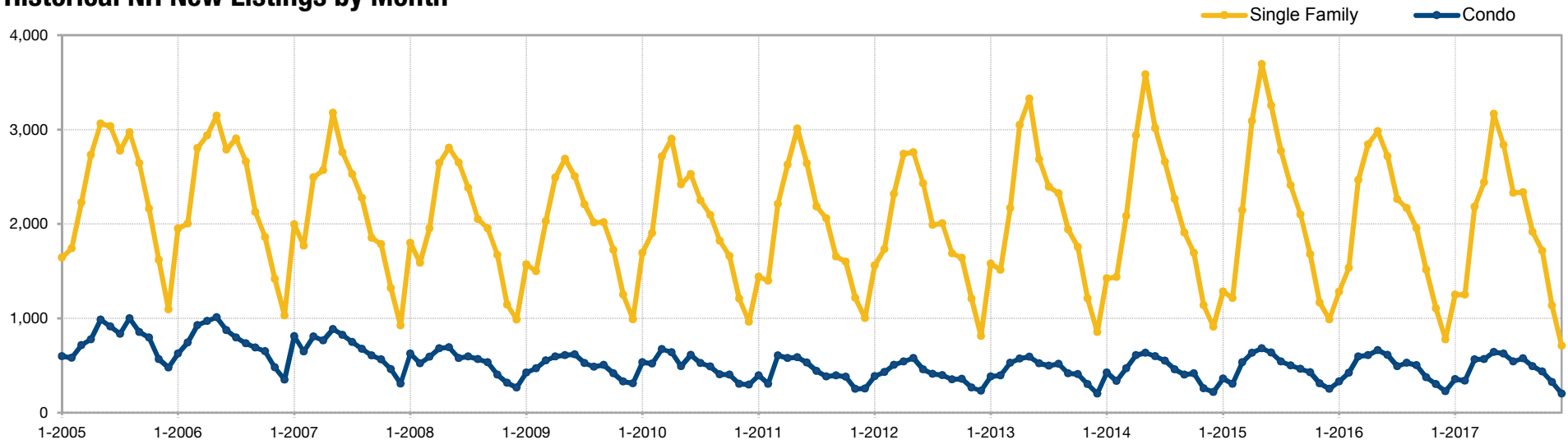


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	1,251	-2.4%	355	+7.6%
Feb-2017	1,250	-18.6%	340	-19.6%
Mar-2017	2,183	-11.5%	566	-4.9%
Apr-2017	2,441	-14.1%	568	-6.7%
May-2017	3,167	+6.2%	644	-3.0%
Jun-2017	2,837	+4.3%	627	+2.1%
Jul-2017	2,329	+2.9%	542	+9.9%
Aug-2017	2,335	+7.7%	576	+8.7%
Sep-2017	1,918	-1.9%	494	-2.2%
Oct-2017	1,716	+13.2%	436	+16.3%
Nov-2017	1,138	+2.8%	325	+7.6%
Dec-2017	710	-8.6%	203	-11.0%
12-Month Avg	1,968	-1.4%	472	+0.1%

Historical NH New Listings by Month

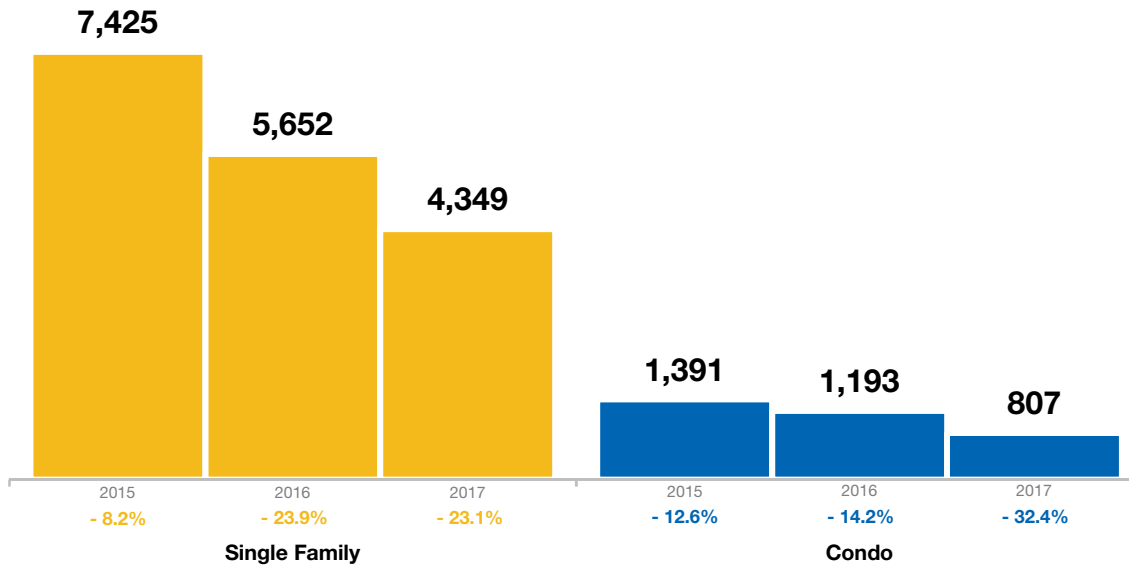


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

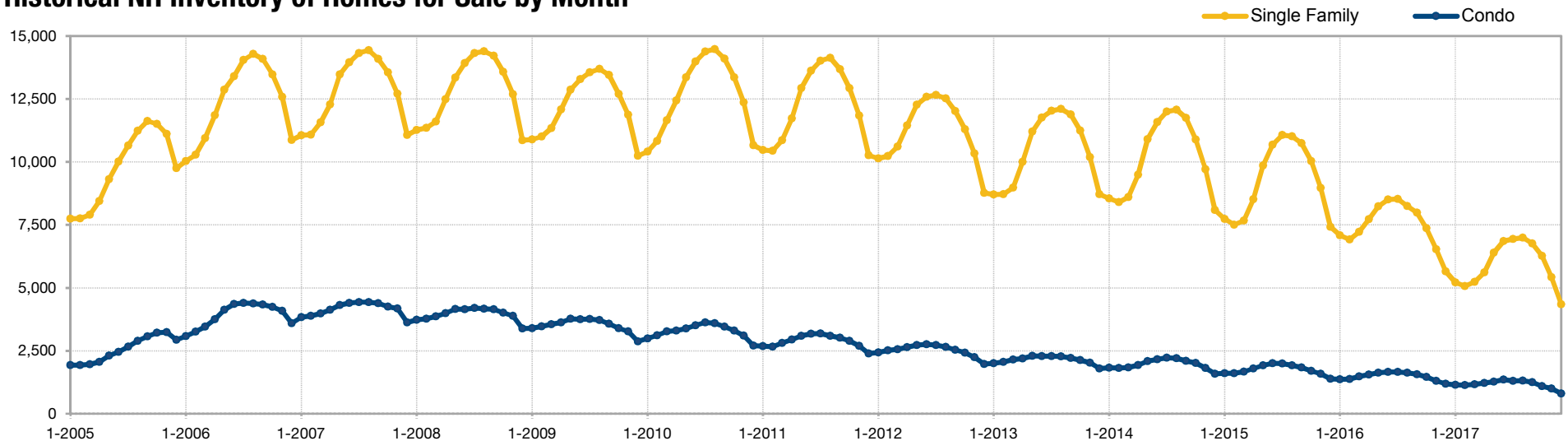


December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	5,216	-26.3%	1,146	-16.4%
Feb-2017	5,064	-26.8%	1,141	-17.3%
Mar-2017	5,231	-27.5%	1,165	-21.5%
Apr-2017	5,615	-27.3%	1,219	-21.5%
May-2017	6,395	-22.4%	1,269	-22.2%
Jun-2017	6,857	-19.4%	1,353	-18.5%
Jul-2017	6,939	-18.7%	1,310	-21.0%
Aug-2017	6,993	-15.2%	1,311	-19.7%
Sep-2017	6,763	-15.3%	1,256	-19.9%
Oct-2017	6,271	-14.9%	1,092	-25.3%
Nov-2017	5,424	-17.0%	1,005	-23.0%
Dec-2017	4,349	-23.1%	807	-32.4%
12-Month Avg	5,926	-21.0%	1,173	-21.4%

Historical NH Inventory of Homes for Sale by Month



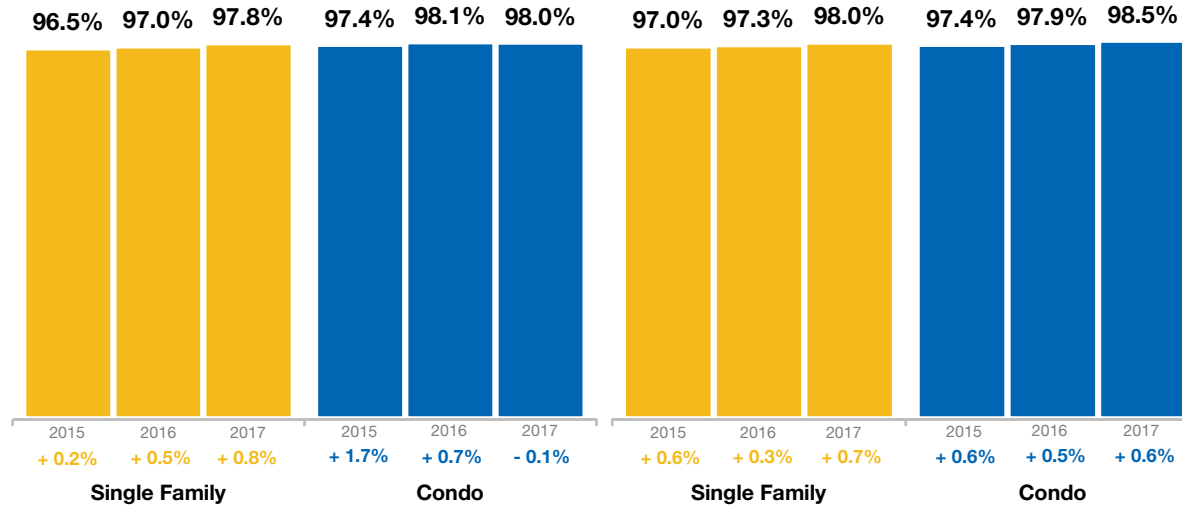
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

December

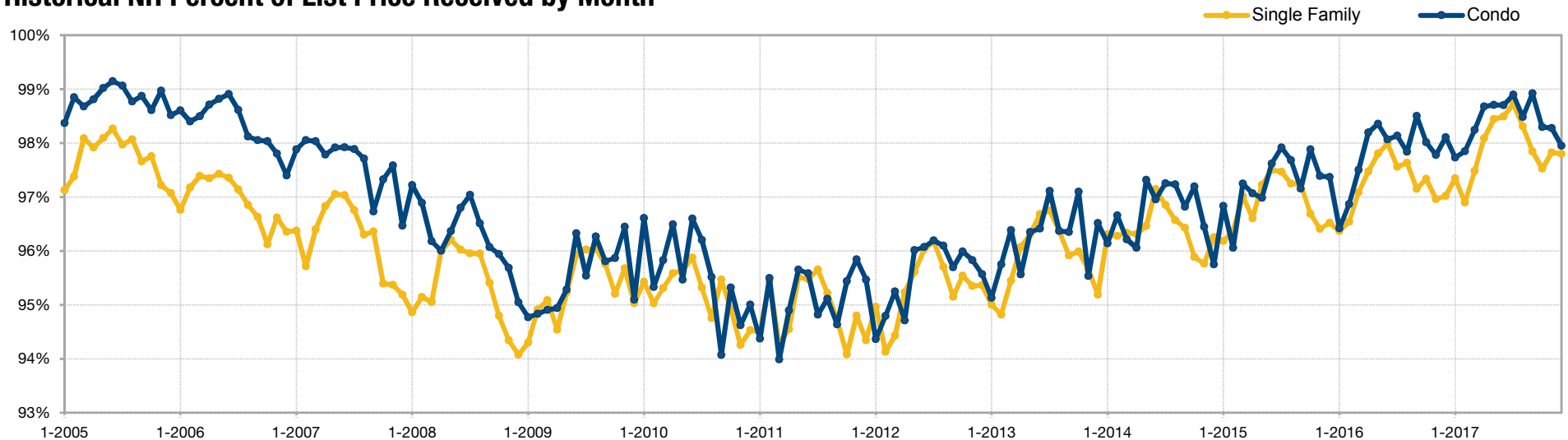
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	97.3%	+0.9%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.8%	+0.6%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.8%	+0.8%	98.3%	+0.5%
Dec-2017	97.8%	+0.8%	98.0%	-0.1%
12-Month Avg*	98.0%	+0.7%	98.5%	+0.5%

* Pct. of List Price Received for all properties from January 2017 through December 2017. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month

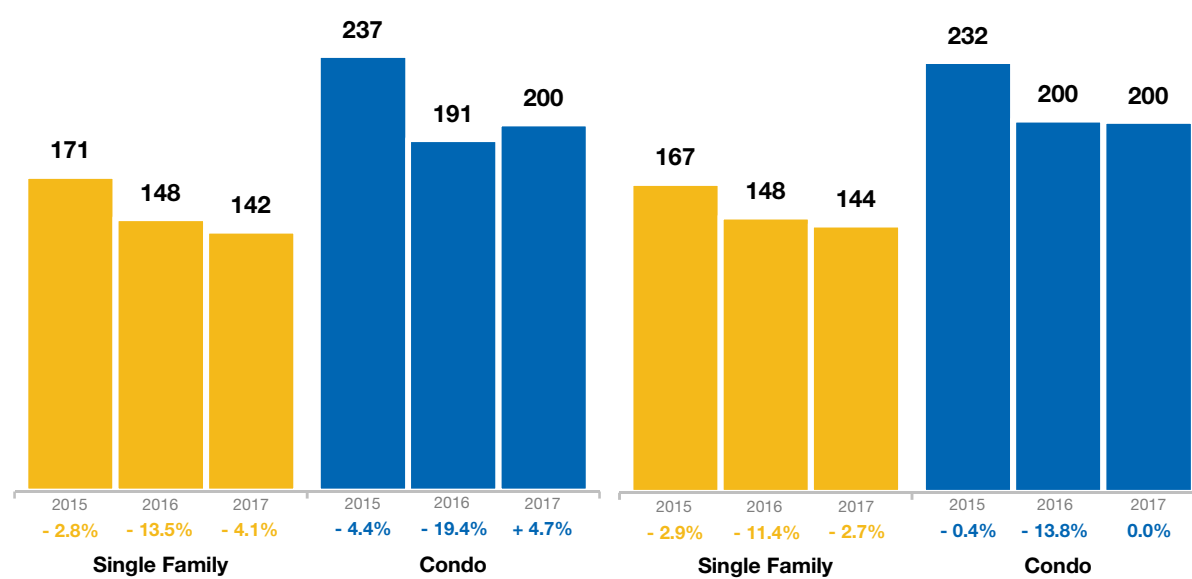


NH Housing Affordability Index

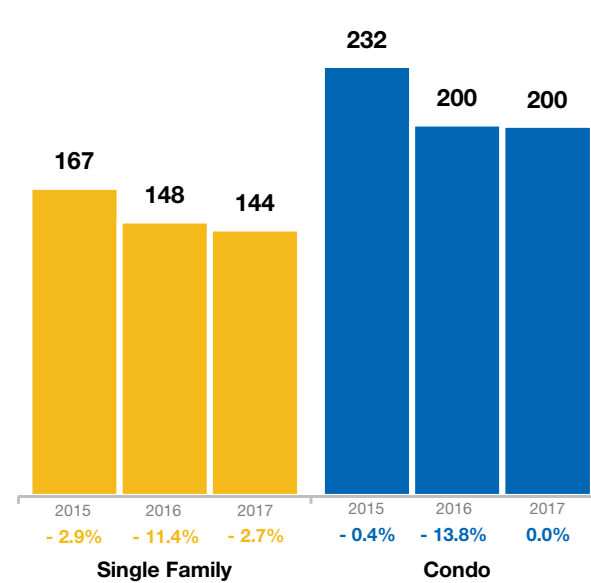


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

December



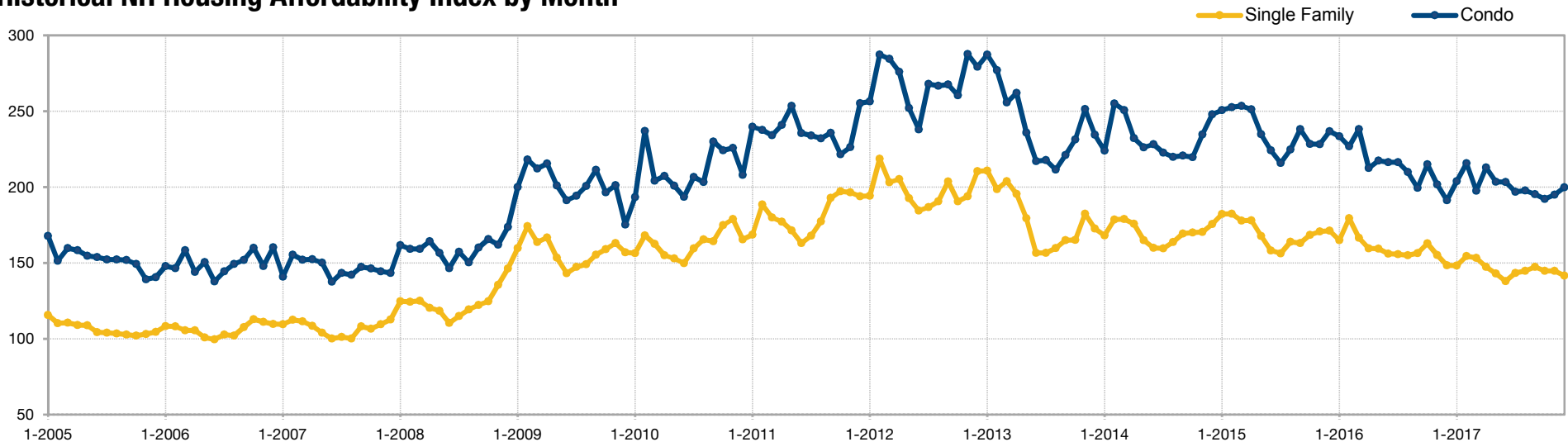
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	195	-3.5%
Dec-2017	142	-4.1%	200	+4.7%
12-Month Avg*	146	-11.2%	160	-6.9%

* Affordability Index for all properties from January 2017 through December 2017. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	12-2016	12-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,718	1,752	+ 2.0%	23,127	23,674	+ 2.4%
Median Sales Price		\$230,000	\$251,375	+ 9.3%	\$230,000	\$245,000	+ 6.5%
\$ Volume of Closed Sales (in millions)		\$463.8	\$509.9	+ 9.9%	\$6,118.8	\$6,638.4	+ 8.5%
Days on Market		79	73	- 7.6%	80	67	- 16.3%
Pending Sales		1,104	1,339	+ 21.3%	23,058	24,241	+ 5.1%
Months Supply		3.7	2.7	- 27.0%	--	--	--
New Listings		1,062	965	- 9.1%	30,577	30,245	- 1.1%
Homes for Sale		7,116	5,365	- 24.6%	--	--	--
Pct. of List Price Received		97.0%	97.6%	+ 0.6%	97.2%	97.9%	+ 0.7%
Affordability Index		161	153	- 5.4%	161	157	- 2.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -
Belknap	96	87	- 9.4%	\$198,400	\$260,000	+ 31.0%	\$30.4	\$33.0	+ 8.6%	103	66	- 35.9%	51	56	+ 9.8%
Belknap Year-to-Date	1,141	1,176	+ 3.1%	\$219,900	\$229,000	+ 4.1%	\$347.9	\$377.8	+ 8.6%	103	81	- 21.4%	1,164	1,198	+ 2.9%
Carroll	102	83	- 18.6%	\$184,950	\$273,508	+ 47.9%	\$35.2	\$35.2	0.0%	155	101	- 34.8%	64	62	- 3.1%
Carroll Year-to-Date	1,146	1,192	+ 4.0%	\$212,625	\$230,000	+ 8.2%	\$376.5	\$398.4	+ 5.8%	140	100	- 28.6%	1,146	1,221	+ 6.5%
Cheshire	58	70	+ 20.7%	\$162,850	\$177,500	+ 9.0%	\$10.6	\$13.9	+ 31.1%	87	99	+ 13.8%	42	54	+ 28.6%
Cheshire Year-to-Date	886	972	+ 9.7%	\$175,000	\$185,000	+ 5.7%	\$173.5	\$198.3	+ 14.3%	106	84	- 20.8%	876	986	+ 12.6%
Coos	31	42	+ 35.5%	\$130,000	\$97,450	- 25.0%	\$4.1	\$4.8	+ 17.1%	160	213	+ 33.1%	24	32	+ 33.3%
Coos Year-to-Date	453	475	+ 4.9%	\$87,250	\$100,000	+ 14.6%	\$48.0	\$56.0	+ 16.7%	164	160	- 2.4%	456	496	+ 8.8%
Grafton	74	83	+ 12.2%	\$187,500	\$209,900	+ 11.9%	\$16.8	\$21.2	+ 26.2%	135	111	- 17.8%	48	72	+ 50.0%
Grafton Year-to-Date	1,107	1,135	+ 2.5%	\$191,250	\$199,500	+ 4.3%	\$283.3	\$297.9	+ 5.2%	119	106	- 10.9%	1,096	1,181	+ 7.8%
Hillsborough	350	327	- 6.6%	\$270,000	\$281,000	+ 4.1%	\$106.3	\$103.7	- 2.4%	54	52	- 3.7%	225	250	+ 11.1%
Hillsborough Year-to-Date	4,688	4,545	- 3.1%	\$260,000	\$282,476	+ 8.6%	\$1,345.8	\$1,410.3	+ 4.8%	59	48	- 18.6%	4,650	4,677	+ 0.6%
Merrimack	127	140	+ 10.2%	\$226,000	\$240,000	+ 6.2%	\$30.4	\$38.3	+ 26.0%	77	74	- 3.9%	85	118	+ 38.8%
Merrimack Year-to-Date	1,914	2,024	+ 5.7%	\$225,000	\$242,700	+ 7.9%	\$486.2	\$539.5	+ 11.0%	82	67	- 18.3%	1,929	2,058	+ 6.7%
Rockingham	295	314	+ 6.4%	\$320,000	\$350,000	+ 9.4%	\$109.4	\$121.6	+ 11.2%	53	58	+ 9.4%	175	218	+ 24.6%
Rockingham Year-to-Date	4,064	3,949	- 2.8%	\$329,000	\$350,000	+ 6.4%	\$1,512.1	\$1,597.1	+ 5.6%	63	52	- 17.5%	3,993	4,075	+ 2.1%
Strafford	114	127	+ 11.4%	\$227,250	\$248,900	+ 9.5%	\$29.4	\$35.2	+ 19.7%	68	55	- 19.1%	85	96	+ 12.9%
Strafford Year-to-Date	1,613	1,665	+ 3.2%	\$225,250	\$246,000	+ 9.2%	\$399.2	\$446.8	+ 11.9%	73	52	- 28.8%	1,605	1,700	+ 5.9%
Sullivan	45	45	0.0%	\$135,000	\$188,000	+ 39.3%	\$8.2	\$10.8	+ 31.7%	182	150	- 17.6%	23	36	+ 56.5%
Sullivan Year-to-Date	611	600	- 1.8%	\$160,000	\$175,000	+ 9.4%	\$130.1	\$137.8	+ 5.9%	138	121	- 12.3%	609	609	0.0%
Entire State	1,292	1,318	+ 2.0%	\$250,000	\$271,000	+ 8.4%	\$380.7	\$417.8	+ 9.7%	82	75	- 8.5%	822	994	+ 20.9%
Entire State Year-to-Date	17,623	17,733	+ 0.6%	\$249,800	\$266,000	+ 6.5%	\$5,102.6	\$5,459.8	+ 7.0%	83	68	- 18.1%	17,524	18,201	+ 3.9%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -	12-2016	12-2017	+ / -
Belknap	23	14	- 39.1%	\$229,900	\$177,500	- 22.8%	\$7.0	\$3.2	- 54.3%	89	48	- 46.1%	14	16	+ 14.3%
Belknap Year-to-Date	278	272	- 2.2%	\$155,000	\$175,000	+ 12.9%	\$56.5	\$57.9	+ 2.5%	91	89	- 2.2%	281	275	- 2.1%
Carroll	24	18	- 25.0%	\$182,250	\$198,872	+ 9.1%	\$4.7	\$5.7	+ 21.3%	119	70	- 41.2%	10	18	+ 80.0%
Carroll Year-to-Date	228	253	+ 11.0%	\$173,200	\$185,000	+ 6.8%	\$45.1	\$54.9	+ 21.7%	113	92	- 18.6%	231	253	+ 9.5%
Cheshire	4	6	+ 50.0%	\$167,750	\$198,450	+ 18.3%	\$0.7	\$1.3	+ 85.7%	51	128	+ 151.0%	3	5	+ 66.7%
Cheshire Year-to-Date	57	65	+ 14.0%	\$135,900	\$150,000	+ 10.4%	\$8.1	\$11.1	+ 37.0%	67	94	+ 40.3%	61	65	+ 6.6%
Coos	5	2	- 60.0%	\$310,000	\$322,500	+ 4.0%	\$2.1	\$0.6	- 71.4%	207	2	- 99.0%	1	2	+ 100.0%
Coos Year-to-Date	27	22	- 18.5%	\$306,500	\$350,000	+ 14.2%	\$8.7	\$8.1	- 6.9%	167	114	- 31.7%	27	26	- 3.7%
Grafton	26	63	+ 142.3%	\$189,000	\$160,000	- 15.3%	\$5.5	\$13.2	+ 140.0%	184	125	- 32.1%	18	29	+ 61.1%
Grafton Year-to-Date	375	490	+ 30.7%	\$163,000	\$156,250	- 4.1%	\$69.0	\$91.8	+ 33.0%	145	126	- 13.1%	370	509	+ 37.6%
Hillsborough	106	109	+ 2.8%	\$167,750	\$178,450	+ 6.4%	\$20.8	\$22.3	+ 7.2%	40	43	+ 7.5%	80	84	+ 5.0%
Hillsborough Year-to-Date	1,443	1,634	+ 13.2%	\$175,000	\$185,000	+ 5.7%	\$284.7	\$344.5	+ 21.0%	44	44	0.0%	1,478	1,639	+ 10.9%
Merrimack	31	30	- 3.2%	\$158,000	\$180,000	+ 13.9%	\$5.2	\$6.2	+ 19.2%	81	65	- 19.8%	22	23	+ 4.5%
Merrimack Year-to-Date	311	361	+ 16.1%	\$158,200	\$170,000	+ 7.5%	\$52.6	\$66.0	+ 25.5%	75	66	- 12.0%	328	352	+ 7.3%
Rockingham	114	112	- 1.8%	\$220,000	\$252,500	+ 14.8%	\$30.0	\$33.3	+ 11.0%	60	77	+ 28.3%	62	86	+ 38.7%
Rockingham Year-to-Date	1,471	1,490	+ 1.3%	\$227,000	\$235,000	+ 3.5%	\$388.1	\$425.7	+ 9.7%	63	54	- 14.3%	1,446	1,529	+ 5.7%
Strafford	10	13	+ 30.0%	\$125,500	\$139,900	+ 11.5%	\$1.6	\$2.1	+ 31.3%	88	39	- 55.7%	11	16	+ 45.5%
Strafford Year-to-Date	202	224	+ 10.9%	\$152,250	\$162,000	+ 6.4%	\$34.9	\$40.2	+ 15.2%	64	41	- 35.9%	202	238	+ 17.8%
Sullivan	2	3	+ 50.0%	\$207,000	\$137,500	- 33.6%	\$0.4	\$0.5	+ 25.0%	112	252	+ 125.0%	0	4	--
Sullivan Year-to-Date	38	31	- 18.4%	\$142,750	\$180,000	+ 26.1%	\$7.6	\$6.8	- 10.5%	112	138	+ 23.2%	34	35	+ 2.9%
Entire State	345	370	+ 7.2%	\$194,000	\$192,000	- 1.0%	\$78.1	\$88.3	+ 13.1%	74	73	- 1.4%	221	283	+ 28.1%
Entire State Year-to-Date	4,430	4,842	+ 9.3%	\$185,000	\$192,000	+ 3.8%	\$955.4	\$1,107.1	+ 15.9%	70	63	- 10.0%	4,458	4,921	+ 10.4%